



# WE ARE HIRING

*Come grow with us*

## Manager – Client Relationship

ACI is one of Bangladesh's leading conglomerates, operating across Pharmaceuticals, Consumer Brands, Agribusiness and Retail with a clear mission to improve quality of life through responsible growth and innovation. Guided by integrity and driven by impact, we build trusted brands while empowering talent to lead, innovate and grow. From Bangladesh to global markets, ACI offers a high-impact growth mandate, exposure to leadership and the opportunity to build at scale within a purpose-driven, performance-oriented culture.

**A Client Relationship Manager** act as both B2B & B2C Sales Manager in property management drives revenue by leading a sales team to acquire corporate clients (like businesses needing office space or housing for employees) and build long-term partnerships, focusing on strategy, relationship management with key accounts, coaching staff, hitting targets, analyzing market trends, and collaborating with marketing to grow the property portfolio.

### What You Will Do

- Sales Strategy & Execution:** Develop and implement B2B sales plans to meet targets for leasing commercial spaces or corporate housing.
- Team Leadership:** Train, coach, and motivate a team of sales professionals; monitor performance and provide guidance.
- Business Development:** Identify and pursue new opportunities with corporate clients, property developers, or relocation companies.
- Client Relationship Management:** Cultivate and maintain strong, long-term relationships with key corporate accounts and partners.
- Market Analysis:** Analyze sales data, market trends, and competitor activities to refine strategies.
- Reporting:** Prepare and present sales forecasts, KPIs, and performance reports to senior management.
- Cross-Functional Collaboration:** Work with marketing, operations, and product teams to align efforts and improve offerings.
- Contract Negotiation:** Negotiate and close complex deals and lease agreements.
- Customer Experience:** Ensure high client satisfaction through excellent communication and support.

### What You Bring

- Strong leadership, communication, and negotiation skills.
- Proficiency with CRM software (e.g., Salesforce) and data analysis. Goal-oriented with a track record of exceeding targets.
- Understanding of property management operations and real estate market dynamics

### Qualifications

- Bachelor's/Master's degree in any relevant discipline.
- Proven B2B/B2C Sales management experience for minimum of 8 years ideally in real estate, commercial leasing, or hospitality.
- Advanced skills in Microsoft Excel (for financial modeling),
- CRM tools (like Salesforce), GIS software (for mapping).

### Summary

- Location: Dhaka, Bangladesh
- Job Type: Full-Time
- Reports to: Property Management Lead

#### APPLICATION DEADLINE

20 February, 2026

**INSTRUCTIONS TO APPLY**  
Applicants are requested to apply online.