

Advanced Chemical Industries PLC (**ACI**) is looking for | Executive, Sales Analytics - Hygiene Business

Responsibilities:

- Track, consolidate, and analyze daily/weekly/monthly sales performance at national, regional, distributor, and SKU levels.
- Monitor sales achievement against targets, budgets, and forecasts.
- Prepare dashboards, scorecards, and MIS reports for management.
- Conduct variance analysis to identify gaps, risks, and opportunities.
- Provide insights on outlet coverage, distribution depth, and product placement.
- Analyse sales trends, channel performance, and competitor activities.
- Support Trade Marketing in evaluating promotional and merchandising effectiveness.
- Manage sales automation tools (DMS, SFA, BI platforms, Excel dashboards).
- Support demand planning through historical sales trend analysis and forecasting models.
- Provide ad-hoc analysis and insights to support strategic decision-making.

Education

- Bachelor/Honors

Experience

- At least 2 years
- The applicants should have experience in the following business area(s): Food (Packaged)/Beverage, Group of Companies, Manufacturing (FMCG), Paint, Research Organization, Toiletries

Job Location: Dhaka

Salary: Negotiable

Click to apply: <https://bdjobs.com/jobs/details/1448107?ln=1>

Application Deadline: 24 January 2026