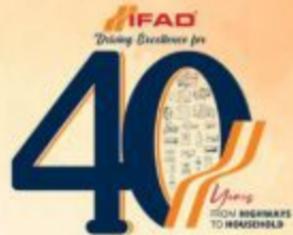


WE ARE HIRING!



INSTITUTIONAL (CORPORATE) SALES EXECUTIVE

EXPERIENCE: 01 / 03 YEARS

KEY RESPONSIBILITIES:

- Achieve monthly and quarterly sales targets in Pharmaceutical Gift Item, HORECA, and B2B segments.
- Identify new business opportunities and generate leads in pharma companies, hotels, restaurants, cafés, and corporate offices.
- Build and maintain strong relationships with corporate clients and key decision-makers.
- Conduct client visits, product presentations, and submit sales proposals.
- Maintain regular follow-up with clients to ensure order confirmation and timely delivery.
- Prepare daily/weekly/monthly sales reports and update client database.
- Work closely with production, supply chain, marketing, and accounts departments for smooth order execution.
- Handle Head Office documentation tasks when required (sales report, target file, order sheet, approval documents, etc.)
- Monitor competitors, market trends, and propose strategic ideas for business growth.
- Ensure customer satisfaction through proper after-sales service.

QUALIFICATIONS:

- Education: Bachelor's/Master's Degree from any reputed University

ADDITIONAL REQUIREMENTS:

- Age 22 to 30 years.
- Strong communication, negotiation, and presentation skills.
- Ability to create and manage MS Excel, Word, PowerPoint and other documentation files (Sales Data, Target File, Report File, Client Database etc.).
- Ability to work under pressure and meet deadlines.
- Candidates with a motorcycle will get special priority.
- Must be willing to travel for client visits.

ATTRIBUTES:

- High level of professionalism and integrity.
- Results-driven with strong attention to detail.

APPLY NOW!



<https://forms.gle/7MvvAR1or2VvdqUM7>

*Please apply before 15th January 2026

- Priority will be given to applicants with experience in FMCG companies in Bangladesh.

Job Location: Anywhere in Bangladesh.



IFAD AUTOS PLC.

IFAD MULTI PRODUCTS LTD.

IFAD HOME CARE LTD.

IFAD ENTERPRISES LTD.

IFAD MOTORS LTD.

IFAD AUTO SERVICES LTD.

IFAD INFORMATION & TECHNOLOGY LTD.