

Hiring Fresh Graduates | Relationship Executive, Merchant Payments

E-Zone HRM Limited is inviting applications on behalf of one of Bangladesh's largest and most respected Microfinance Institutions for the position of **Acquisition Executive, Merchant Payments**. This is an exciting opportunity for motivated professionals to drive merchant acquisition, digital payment adoption, and business growth across the country. As an Acquisition Executive, you will play a key role in expanding the client's merchant network by identifying and onboarding new brands, stand-alone outlets, and educational institutions onto their digital payment platform. You will collaborate with internal teams to implement business initiatives, ensure maximum brand visibility, and provide training to merchants as required.

Role: Acquisition Executive, Merchant Payments

Key Responsibilities

- Identify educational institutions (Schools, Colleges, Coaching Centers) to onboard on digital payment environment
- Identify scope of business initiatives with clients, plan and execute according to roadmap.
- Ensure maximum POSM and brand visibility at outlets.
- Cross sell and up-sale of products and solutions.
- Develop and maintain relationships with KCP and KDM.
- Ensure training as and when required through collaboration with relevant teams.
- Identify and execute strategic and tactical channel and customer campaigns.
- Solve reporting and reconciliation issues as and when required.
- Identify and deploy new integration & device management scopes.

Who Can Apply:

- Fresh graduates from Bachelor of Business Administration. (Minimum CGPA 3.00)
- Strong communication & relationship skills
- Willing to work in a target-driven environment

Location: Anywhere in Bangladesh.

Deadline: 4 February 2026.

Interested candidates are invited to apply through this link: <https://ezjobsbd.com/job/285>

Note: Candidates who are members of the Career Club are requested to mention this on the last page of their CV. [Only shortlisted candidates will be called for the interview].



WE ARE HIRING !!

ACQUISITION EXECUTIVE, MERCHANT PAYMENTS

Job Responsibilities:

- Onboard new merchants, outlets & educational institutions
- Boost brand visibility & run impactful campaigns
- Build strong partner relationships & maximize sales
- Simplify reporting, training & device management

Who Can Apply:

- Fresh graduates from Bachelor of Business Administration . (Minimum CGPA 3.00)
- Individuals with strong communication skills and a drive to succeed



APPLY
NOW

SEND YOUR CV:

<https://ezjobsbd.com/job/285>