

Close Deals. Drive Growth. Join Brain Station 23 as a Business Development Executive!

Brain Station 23 is looking for some sharp, driven, and commercially minded individuals ready to step into a frontline sales role. It's for those who thrive under pressure, communicate with confidence and have the competitive instinct to win in international markets.

Job Type: Full-Time

Deadline: 31 May, 2026

Experience: Up to 1 year (Freshers are encouraged to apply)

Why Join?

- ▶ Work directly with international clients across diverse global markets
- ▶ Take full ownership of deals—from first outreach to closing
- ▶ Build real-world expertise in global B2B software and service sales
- ▶ Fast-track your growth into senior commercial and leadership roles

What You'll Do

- ▶ Identify, pursue, and close new business opportunities with global clients
- ▶ Build and manage your own sales pipeline and drive deals forward
- ▶ Lead outreach via email, LinkedIn, and virtual meetings
- ▶ Conduct discovery sessions and craft tailored value propositions
- ▶ Deliver compelling proposals, presentations, and client pitches

What We're Looking For

- ▶ Bachelor's/Master's degree in Marketing, Business Administration, CSE or a related field
- ▶ Strong English communication (written, verbal, and presentation)
- ▶ Confident, competitive, and target-driven mindset

 **Apply Now:**

<https://lnkd.in/gSmz6Ymc>

 ***Only shortlisted candidates will be contacted for the next phase.***