

## **We're Hiring: Deputy Manager / Manager – Sales & Marketing (HVAC)**

Join Akij Consumer Electronics Ltd. and play a key role in expanding our HVAC business by driving project sales, building strong client relationships, and delivering innovative air conditioning solutions across commercial, industrial, and residential sectors.

### **Educational Requirement:**

- BSc in Electrical & Electronic Engineering from a reputed university.

Experience:

- Deputy Manager: 5–8 years of relevant experience in HVAC project sales & marketing.
- Manager: 8–12 years of relevant experience in HVAC project sales & marketing.

### **Key Competencies:**

- Strong expertise in HVAC project sales, technical solution selling, and business development.
- Sound knowledge of HVAC systems including VRF, Chillers, Package Units, AHU, FCU, and Ventilation Systems.
- Proficiency in HVAC design, BOQ preparation, cost estimation, tender documentation, and project bidding.
- Ability to interpret AutoCAD drawings and technical specifications.
- Excellent communication, presentation, negotiation, and client relationship management skills.
- Strong analytical, commercial, and project coordination capabilities with a results-driven mindset.

Industry Preference:

Candidates with experience in Electronic Equipment/Home Appliances, HVAC & MEP Industry, Manufacturing Companies, Group of Companies, or FMCG Manufacturing will be preferred.

Location:

- Anywhere in Bangladesh

Deadline: 26 July, 2026

Application Link: <https://lnkd.in/dHHVkWb8>

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Sales & Marketing (HVAC)

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| Application Deadline  
**26<sup>th</sup> July 2026**

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