

🔔 We're Hiring: Relationship Executive – Merchant Payments 🔔

A leading Mobile Financial Services (MFS) company is looking for a dynamic and results-driven professional to join the team under the PeopleScape contract.

📍 Location: Savar, Jessore, Bogra, Brahmanbaria

💰 Salary: BDT 60,000 (Fixed + Variable)

◆ Requirements:

- Bachelor's/Master's degree in Business Administration
- Strong communication and business process understanding
- Knowledge of MFS products and regulations
- Advanced MS Office & Excel skills
- Age: 24–30 years

📧 Apply now by sending your CV to: mahmud@peoplescapebd.net

(Please mention the position name in the subject line and your preference location name)

Join the future of digital payments! 🚀



PeopleScape in here,
To Shape Your Career

WE ARE HIRING!

Join a leading
Mobile Financial Services (MFS)
company in Bangladesh.



RELATIONSHIP EXECUTIVE, MERCHANT PAYMENTS

We are seeking a highly motivated and results-driven individual to join our team as a **Relationship Executive, Merchant Payments**.

 JOB LOCATION Savar, Jessore, Bogra & Brahmanbaria	 SALARY Total BDT. 60,000/- (Fixed & Variable)	 VACANCY Not Specific	 COMPENSATION & OTHER BENEFITS As per Company Policy
---	--	--	---



RESPONSIBILITIES

- ✓ Manage and grow relationships with education agencies and educational institutions to drive adoption of digital payment solutions
- ✓ Identify, assess, onboard, and support potential education agencies for business expansion
- ✓ Monitor agency and institutional performance to ensure steady portfolio and transaction growth
- ✓ Set and track annual, quarterly, and monthly sales targets and KPIs
- ✓ Achieve transaction and acquisition goals through effective account management
- ✓ Ensure smooth execution of pre-acquisition, onboarding, and post-acquisition activities
- ✓ Maintain strong client relationships through regular visits and after-sales support
- ✓ Analyze transaction trends, portfolio performance, and reports to take corrective actions
- ✓ Develop promotional campaigns and business growth initiatives with educational institutions
- ✓ Support strategic planning, portfolio development, and execution alongside the Education Payment Lead
- ✓ Represent the organization professionally and strengthen market presence
- ✓ Identify operational or business improvement opportunities and escalate when necessary



REQUIREMENTS

- ✓ Bachelor's / Master's degree in Business Administration from a reputed Public and Private University with a minimum CGPA 3.00, GPA 5.00 in SSC and HSC preference.
- ✓ Strong understanding of business processes, customer support and dispute resolution.
- ✓ Knowledge of Financial Products, MFS Industry and its Regulations/Directives.
- ✓ Proficient User of Microsoft Office Suite and advanced MS Excel user.
- ✓ Age 24 to 30 years.



APPLY NOW →

Take the next step in your career with PeopleScape.

Send your CV to
mahmud@peoplescapebd.net

Submit your CV with mentioning the position name in subject line.

Be a part of our journey and shape the future of digital payments together!