

JOIN  
OUR  
TEAM

## National Sales Manager-Lift

### Who we are

Walton Hi-Tech Industries PLC, incorporated in 2006, is the first Electrical and Electronics Appliances company of Bangladesh with footsteps globally. Comprehensively dependent on Research & Innovation (R&I), WHIPLC, is committed to bring easier lifestyle with technology with everyone, home and organization for a fully connected, intelligent world. With more than 35,000 employees, operating in over 40 countries, WHIPLC, has served more than 177 million people around the world.

### What you have to do

- 1. Achieve monthly, quarterly, annual sales targets of assigned products
- 2. Develop and execute national sales strategies to achieve revenue and market share targets
- 3. Identify new market opportunities in residential, commercial, and industrial segments
- 4. Set pricing strategies in coordination with management
- 5. Build relationships with developers, contractors, architects, and consultants
- 6. Lead, mentor, and manage divisional sales managers and sales teams
- 7. Maintain strong relationships with major clients and strategic partners
- 8. Monitor industry trends, competitor activity, and pricing
- 9. Ensure smooth project handover from sales to execution
- 10. Collaborate with marketing for campaigns and brand positioning
- 11. Prepare sales forecasts, budgets, and performance reports
- 12. Meet monthly KPIs, set by the Department Head.

### Benefits

- 1. Performance Bonus, Mobile bill, Profit share, Provident fund, Insurance
- 2. Salary Review: Yearly, Festival Bonus: 2 (Yearly)

### Whom we are looking for

Walton Hi-Tech Industries PLC, is looking for a results-driven "National Sales Manager-Lift" with 10+ years of experience, preferably in lift sales. The ideal candidate should have a strong industry network and a proven track record in securing large projects and driving national sales growth. They should be an effective team leader with excellent negotiation, communication, and strategic planning skills. Willingness to travel and the ability to perform in a fast-paced, target-driven environment are essential.

### What you need to have

- 1. Education: Graduation/Post-Graduation in any discipline
- 2. Atleast 10+ years of relevant experience in lift sales

### Additional Requirements:

- 1. Team motivation and performance management
- 2. Design and manage sales processes
- 3. Strong leadership presence
- 4. Strong negotiation abilities
- 5. Result-oriented mindset
- 6. Problem-solving ability
- 7. Sales forecasting

### Job Location

- 1. Corporate Office

Send your CV  
to  
[recruitment.hrmt2@walgongic.com](mailto:recruitment.hrmt2@walgongic.com)

(Please mention applied  
position at the subject line of email)

Application Deadline  
20 May, 2026

**WALTON HI-TECH INDUSTRIES PLC.**

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[www.waltonplc.com](http://www.waltonplc.com)